

Additional Information on All 3 Sections

CRESTED BUTTE, COLORADO

1

Review the Brokerage Disclosure to Buyer

All real estate professionals are required to send either this disclosure or the Exclusive Right to Buy Contract to you during the discovery process and prior to you sharing confidential and sensitive information with us. The Brokerage Disclosure to Buyer shows you the different ways we can potentially work together, and does not require your signature, as it is not a contractually binding agreement.

2

Sign the Exclusive Right to Buy Contract

This contract is essentially my employment contract with you. This outlines my responsibilities to you and your responsibilities to me. As a real estate professional I have uniform duties that we must uphold regardless of how this employment contract is completed. In the state of Colorado we are assumed to be a transaction broker until this document is completed. Essentially, being a transaction broker means I must remain neutral and cannot fully work on your behalf until this document is signed. This is much like me being a referee in your transaction versus being your coach. The referee must remain neutral whereas as a "coach" I can work on your behalf and in your best interest.

3

Discuss the Ultimate Buyer Process™

I am a full-time real estate professional and my team and I are here to ensure that you are well represented and have the tools necessary to feel confident in your real estate journey. Since we are located in a resort community, there are certain aspects that may be different than a primary market that you may be more familiar with. As well, many of our buyers may live out of state and are not familiar with our process here in Colorado and in Crested Butte, Should we choose to work together, we will review this process together to ensure you have time to ask questions so you feel prepared during this fast-paced time.